



## Secure Mount

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### COMPANY DATA

CAGE#: OKQG8

NAICS CODES:

#: 33911

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### CONTACT INFORMATION

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### CAPABILITY STATEMENT

#### CAPABILITIES

- Cable management promotes a more sterile work place and makes cleaning/ disinfecting more efficient.
- Specialize in solutions that help save time and money by locking down equipment and cables using our cable management & patented cable tethers.
- Do not waste unnecessary time /resources searching for replacements for misplaced /missing cables & sensors that cost the hospital system thousands of dollars each year.
- Create custom designs & solutions to solve problem areas for our customers.

#### DIFFERENTIATORS

- Cable management lowers the Risk of Work-Related Accidents which reduces liability created by tangled cords/ cord clutter
- Organized cables improves staff efficiency and the overall health-care environment
- Quality Security Cable Locks
- Money Saving Solutions
- Proprietary Patented Security Design
- Recessed Stainless Steel Screw Design for added Security
- Cable Locks Prevent Unintended Removal in workplace

#### PAST PERFORMANCE

"We used this item for a trial and administration liked the product. We had an 80% reduction in calls for missing cables on the units that we sampled these in. We will be needing more in the future as we plan to do all our monitors. We have over 200 monitors house wide."

"Several years ago our department was losing trunk cables, leads, and other cords on our monitors in our Emergency Department and I started looking at options. Our bundle of cables averaged \$300/set and was very expensive to replace. We first tried sample cable locks like zip-ties and they just didn't work for multiple reasons including cleaning. I searched and finally found your Secure Mount Cable Tethers and ordered a few on a trial basis. After we installed a few sets on our monitors the nurses all loved them. We slowly implemented them on all our bedside and transport monitors. By doing so the investment of around \$60.00 one-time per monitor has saved us thousands of dollars in lost or misplaced cables. We have also shared our success with multiple departments here and many have also changed to this type of cable securement. Thanks again for making a great product." - Michael R. Lovelace, RN, CCRN, CEN, CFRN, CPEN, CTRN, TCRN, NHDP-BC  
University of Alabama at Birmingham Emergency Department

